

Best Practice

Service: Consulting
Solution Suite: Business Development
Best Practice: Managing Third-Party Outsourcing

Overview

AMS deploys solutions based on customized industry and experiential best practice. Our team of executive level consultants will work with your organization to craft the best implementation of any service, solution suite and correlating best practice. This holistic approach to creating business solutions will render high value ROI, continuity and embedded value.

One of the fastest growing forms of outsourcing is “Third-Party Transparent.” In this model a third party assumes the risk of forging business relationships in host countries such as India and China allowing the consumer of these services to focus on the development needs of their business and not the offshore relationships. This model renders obvious efficiencies to the consuming company; however it also represents complexities throughout the development/relationship lifecycle that should not be overlooked.

AMS helps clients who have entered into third-party outsourcing engagements understand the “best practices” needed to manage, control and communicate with both the third party and their offshore team. Linking these “gateways” can be a natural dovetail in an IT organization that deploys the concepts of the Business Analyst function. Our experience has shown that an “integrated” approach to bridging the gap between clients needs (business partner), the IT lifecycle (projects), and your outsourcing partner (extended team) can greatly improve productivity and quality while mitigating risk and reducing cost due to miscommunication.

It is our intention to identify and improve our client’s specific competencies related to the dynamic nature of the evolving third-party outsourcing model.

AMS can customize any best practice to fit your organizational needs.

