

# Biography

**Toni Ventresca**  
Co-Founder/President/CFO  
EVP, Finance



Toni Ventresca is Co-Founder/President/CFO and EVP of Finance at Advanced Management Services, Inc. (AMS) a full service management consultancy servicing a global client base. [www.amsconsulting.com](http://www.amsconsulting.com)

The firm specializes in the core competency areas of Project Management, Business Analysis, Business Development and Professional Development and delivers these services through training, consulting and assessments to a portfolio of Fortune 100/500 companies, Global 2000 businesses and various Government agencies.

Toni has been instrumental in designing and implementing financial best practice, including an enterprise project cost system leveraging cloud technology. The enterprise solution integrates with the firm's project management system allowing for real-time cost management and controls over all of the company's strategic initiatives. She is active with the Business Development resources to set pricing and control the firm's margin and profitability goals on an enterprise and project basis. Toni is responsible for aligning the strategic price model with the growth plans of the organization.

Toni is directly responsible for collaborating with the firm's legal and accounting firms as well as oversight of SME and client contracts. Additionally, Toni has created the Tax management plans for the firm's global operations including the VAT program to support the Turin Italy operation, including currency exchange rates to establish local pricing and compensation models. Toni also oversees all Human Resource functions and is responsible for staff reviews, involved with the hiring process and development of performance metrics for the SME engagement policy in all geographic areas of the operation.

Toni has managed the cost controls and project financial functions for clients such as: The Hartford Financial Services, Pharmacia/Pfizer, Valspar, Syncrude, Petrobras and many more.

In addition to Toni's internal operations and project responsibilities at the firm, she also co-founded PTV Equity and AMS Aviation and is still integral in the financial management of both organizations.

Prior to joining AMS, Toni was a VP at State Street Bank and oversaw; public funds for the State of Mississippi and Massachusetts including the Public Employees and Teachers Pension Funds. Additionally she worked with the California Public Employee Retirement Fund and she was also part of the Euro Conversion team to convert international currency within the State Street portfolio.

Toni graduated from Bridgewater State College with a BSBA in Accounting and a concentration in Finance. Toni is an avid golfer, skier and an aviation enthusiast.