

Consultant Biography

Darrel A. Raynor, PMP, CCP, MBA Principal Consultant

Darrel Raynor is a Principal Consultant at Advanced Management Services, Inc. (AMS), a full service management consultancy servicing a global client base.

Darrel Raynor is a senior technology executive, consultant, and turnaround specialist with over twenty years of leadership experience streamlining operations, systems, people, and projects. He increases margin and profit, and decreases organization friction internally and externally with customers, vendors, and partners. Problem solving, process improvement, operations optimization are his passion.

He has succeeded in global operations executive and senior technical leadership roles, organization restructuring, project management, program management, business analysis, software application development, project recapture, and acquisition evaluation and integration. He has recovered projects and organizations and managed major new technology enterprise financial and other software development and integration efforts. He consults, presents keynote speeches, and trains for organizations of all sizes in government, finance, high tech, manufacturing, retail, data, telecommunications, energy, nonprofit, and other industries. He is the primary author of the popular Agile & Integrated Project Management™ courses, and has delivered custom and tailored programs onsite to clients worldwide and at global university professional education centers.

Darrel has global training and consulting experience and has worked with the Pentagon, the World Bank, the US Army Corps of Engineers, Social Security Administration, State of Washington, Texas Public Works, etc.

He helps organizations streamline operations, regain momentum, restructure their staff and marketing, gain market share, increase sales, and reduce costs. He has held COO, CIO, VP Operations, Interim Executive, Senior Director of Programs, and Director of Quality Assurance positions. He uses change management, assessments, business analysis, and human development to speed bottom-line results. Frequent roles are project executive, change agent, and temporary executive. "Darrel's energetic and get-it-done passion influences teams to accomplish more than they thought they could."

Darrel demonstrates ethical behavior, promotes open communication, and practices life-long learning. He currently writes the "Management Advisor" column to raise effectiveness of people at all levels. He presents customized, tailored, and open enrollment courses and seminars geared to dramatically and immediately increase performance. Darrel has written for and have been quoted in The Wall Street Journal, CIO Magazine, Baseline Magazine, PM Network, The Dallas Morning News, and many other publications.

He holds the Project Management Professional (PMP) certification and has an MBA in Information Systems, Managing Advanced Technologies from Golden Gate University in San Francisco, California. Darrel's degrees in B.S. Accounting and Finance are from Iowa State University in Ames, Iowa. He has held CCP, QAI, and several other technical and quality certifications. Darrel is involved in the Austin CIO Roundtable Steering Committee, CenTX Chapter and the Bee Caves Technology Team. He holds positions as the Austin PMO Roundtable Founder, Turnaround Management Association Director of Communications, Lake Travis School of Business Finance, Marketing & Business Advisory Board Member, and The HeliOS Project Director.

