

Consultant Biography

Ed McCoy, PMP, CMCE

Principal Consultant/Business Development Consultant

Ed McCoy is a Principal Consultant and Business Development Consultant at Advanced Management Services, Inc. (AMS), a full service management consultancy servicing an international client base.

Ed holds a Masters Degree in Industrial Engineering from the University of Arkansas, a Bachelor of Arts Degree in Business Administration from Benedictine College in Atchison, KS, and is a certified Project Management Professional (PMP) with the Project Management Institute. Ed is also a Certified Military Community Executive (CMCE) with the International Military Community Executives Association, and has been the President of the International Organization and the Washington, D.C. Chapter.



Department of Defense

Ed is a retired Army Chief Warrant Officer with 21 years of active duty serving in Viet Nam, Germany, Hawaii, Saudi Arabia and numerous state-side military posts. Prior to the Warrant Officer appointment Ed was a Distinguished Graduate and Instructor at the Third Army Drill Sergeant School, Fort Jackson, SC. Additionally, Ed was an Honor Graduate of the USARHAW Wheeled Vehicle Maintenance Course in Hawaii and subsequently a Senior Instructor at the Third Army Wheel Vehicle Maintenance School.

Ed worked for the Department of Navy, Bureau of Navy Personnel, in a civilian capacity as the Head of Business Operations for 15 years. Ed managed an integrated team of 22 business operation professionals who provided on-site business technical assistance and systems analysis at 400 world-wide locations with annual revenues of over \$240 million. Ed lead the effort to develop the Navy's non-appropriated fund business consultation model based on human performance intervention and business process reengineering. He has international consulting experience in Europe and the Pacific Rim and is familiar with off-shore implications and international treaty requirements.

Federal Government

Ed retired from the US Federal Civil Service as a GS-15 Information Technology Capital Asset Investment Analyst. While working for the Department of Treasury Ed was the organizational lead for U.S. Customs capital asset investment program which had life cycle cost of over \$2 billion dollars. He supervised and participated in the development and delivery of training for cost benefit analysis, earned value management, risk analysis and other superior business analysis for the development and management of capital asset business cases for Customs and other Federal agencies. Ed was also a team member for the development of Customs' Information Technology System Development Life Cycle (SDLC) process. During the development of business cases for all Federal government operations, Ed was appointed by the Office of Management and Budget as team member for the Financial Operations Team which developed the Federal government-wide business case for all financial operations managed by the U.S. Federal government.

Teaching and Training

He has been an Adjunct College Professor for over 20 years teaching for Park University, Aspen University Graduate Program in Project Management, Big Bend Community College, Kansas City Kansas Community College and Johnson & Wales Culinary Institute. Ed has also developed and delivered training in hospitality management (including internal controls, procurement and warehousing), project management and financial management for more than 25 years. He has also taught and developed other advanced Project Management programs such as Analysis of Alternatives/Cost Benefit Analysis, Earned Value Management and System Engineering Life Cycle.

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