

Course Description

Consulting Skills for Leaders and Managers AMS209

Overview

Participants will be exposed to concepts and tools that will enable them to facilitate successful interventions. Building consultant integrity and interpersonal dynamics provide the course's cornerstone. The transference of the knowledge will take place in an interactive atmosphere promoting hands-on exercises and insightful discussion. Upon completion, the attendees will have a working knowledge of all of the tools and processes they will need to understand the practice of professional consulting.



Learning Objectives

- Explain the function and role of consultants
- Define the practice of consulting
- Understand the logical life cycle of a consulting assignment
- Understand how to prepare for each phase in the consulting assignment life cycle
- Understand the critical issues associated with each phase in the consulting assignment life cycle
- Understand the necessary project management principles and tools to effectively manage and control the implementation phase of the assignment
- Understand the steps to closing a consulting project

Format

The format of the course is highly interactive and how-to oriented. Discussion of concepts and principles is followed by team exercises using a real project chosen by the attendees. The emphasis is on the practical application and adaptation of selected tools and processes to small projects.

Duration

Two days

Who Should Attend

Anyone assuming the role of an advisor, coach or mentor would benefit from attending this course.